

BORIS NAJMAN

EDUCATION

Institution	Date	Degree obtained
Ecole des Hautes Etudes en Sciences Sociales-DELTA (current Paris School of Economics)	1997-2000	Ph.D. thesis on “Labour Mobility and Informal Economy in Russia and Ukraine” Supervisor: Georges de Menil
Ecole des Hautes Etudes en Sciences Sociales-DELTA (current PSE)	1997	Master’s Degree in Economics (« Analyse et Politique Economiques » -- Specialised in Macroeconomics)
University of Paris I Pantheon-Sorbonne	1992	Bachelor Degree in Economics (Specialised in Econometrics)
University of Paris I Pantheon-Sorbonne	1992	Bachelor Degree in Philosophy

PRESENT POSITION:

Visiting Professor in Madrid at Carlos III University, Since September 2008.

Associate Professor at the [University of Paris XII](#), since February 2002.

Researcher at [CES](#) (joint research unit, [University of Paris I](#) – French National Centre for Scientific Research, CNRS), since February 2002.

KEY QUALIFICATIONS:

Teaching (2007-2008): Economic analysis of markets (HEC-[Master of International Finance](#)), development and institutions (Paris 1, Master), development economics (3rd year degree Paris 12), development Policies (Master Paris 12), reforms and crisis of public institutions (Master at Paris 12 and Hanoi), research seminar on transition and development (Master Univ. Paris1), [Global Issues Series](#) organized with the World Bank.

Research: Panel labour market survey using LSMS data, household income and budget expenditures survey, poverty, informal economy studies, labour mobility, migrations. Quantitative and qualitative analysis of recent labour market development and poverty in Eastern Europe and Central Asia (Kazakhstan, Russia, Ukraine, Serbia, Montenegro...). Micro-analysis of the Banking system using balance sheets. Extensive study of the politics and economics of oil in Central Asia.

Policy advice expertise:

15 years experience in policy advice in transition and development economies.

- Expert on Policy advice in Transition economies (Ukraine, Romania, Serbia, Montenegro) since 1994 within EU, USAID, UNDP programs and Open Society Institute.

- Expert on forecasting methods in Ukraine (1994-1997), Romania (1997-1998).

- Extensive work within the Economic Trends projects: Ukraine (Ukrainian economic trends: 1994-1995), Montenegro (MONET: 1999-2003), Serbia (Quarterly Monitor: 2005-2006), and Syria (Syrian Economic Trends: 2007)

- Economic Analysis of public institutions such as pension fund, health care fund, employment agency, in transitions economies, financed either through EU funding or NGO (1994-2006).

- Multiple experiences in public administration reforms (Ukraine, Romania, Serbia ...) and technical assistance projects.

- Extensive study and expertise on poverty in new EU members and transition economies. Recent detail analysis of health systems (Serbia–2006), presented at the UN committee for economic, social and cultural rights.

- Most recent EU projects (2007-2008): Informal economy measurement techniques and surveys in Syria, Pension reform analysis and proposal in Serbia and economic aspects of energy sector in CIS countries (CASE).

LANGUAGE SKILLS (1 to 5):

Language	Reading	Speaking	Writing
<i>French (native)</i>	5	5	5
<i>English</i>	4	4	4
<i>Russian</i>	4	4	3
<i>Serbo-Croatian</i>	5	5	4
<i>Italian</i>	4	4	3
<i>Spanish</i>	3	1	1
<i>Ukrainian</i>	2	1	1

MEMBERSHIP OF PROFESSIONAL BODIES:

- Member of the American Economic Association
- Member of the French Economic Association
- Referee of the "Revue Economique", "Revue Comparative Est-Ouest", "Journal of Banking and Finance", Comparative Economic Studies, Recherches Economiques de Louvain – Louvain Economic Review

OTHER SKILLS:

Very good knowledge of usual econometric software:

- Frequent use and teaching on STATA
- E-view, SPSS, SAS very good knowledge

PROFESSIONAL EXPERIENCE RECORD:

Academic

1995-1997	Kiev	University Kiev Mohyla	Teacher	Responsible and initiator of the seminar on social policies (in the framework of a TEMPUS program). The seminar was addressed to master degree students specialized in social issues (social workers). Long term assignment.
1998- 2000	Paris	University of Lille I University of Versailles Saint-Quentin	Assistant Lecturer	Teaching in first year of Master and third year of Bachelor degree: Economics of Transition
2001- 2002	Paris	CEPREMAP	Post-Doc	Employment, wages and financial development in French enterprises.
2000-2002	Paris	University of Paris I (Pantheon – Sorbonne)	Lecturer	Teaching, Development economics, Labour economics, Transition economics.
2005-2006	Paris	FEMISE	Scientific Director	Extended research on the labour market flexibility in North Africa (Algeria, Morocco and Tunisia)
Since 2006	Hanoi	French University Programme—VNU	Professor	Institutional economics

2008-	Torino	International Labour Organisation	Professor	Social sciences in development studies, Informal economy in development economies
2008-	Madrid	University Carlos III	Professor	Econometrics, Microeconomics

Policy advice and expertise

Date	Location	Institution	Position	Description
1994- 1995	Kiev	TACIS- European centre for macroeconomic analysis of Ukraine	Expert	Research and policy advice on labour market. Project adviser. Employment survey. Participation to the Ukrainian Economic Trends. Responsible for data on employment, wages, and budget expenditures. Detail analysis of the employment agency network and audit of their activities. Long term assignment.
1995- 1997	Kiev	Soros International Team of Economic Advisors to Ukraine / CASE	Economic Advisor	Policy advice to the Cabinet of Ministry of Ukraine: budgetary and social policies (Pension fund and Chernobyl fund). Responsible for a model of inflation and budget revenues forecasts. Implementation of an enterprise survey (business climate). 50 policy advice papers presented to the Ukrainian Government. NGO (OSI) and EU funding. Long term assignment.
1997-1998	Bucharest	Pro- democratia Foundation/ CASE	Economic advisor	Advisor on a budget revenues forecasting model. The purpose of the pro-democratia program was to support the new Romanian Government in the reform process. Regular Policy advice papers, contribution to the pension reform. Short term assignment.
2000- 2001	Kiev	Ukrainian-European Policy and legal advice centre	Senior Expert	Responsible for an employment and household expenditure survey. The survey was focussed on informal economy and institutions. Results were presented to the Ministry of Economics. 4 weeks assignments
2001	Belgrade-Podgorica	UNDP	Senior expert	Responsible for a Report on poverty and employment in Montenegro . Results presented to NGOs working on poverty reduction within the PRSP.
1999-2003	Brussels Podgorica	CEPS , Centre for European Policy Studies	Senior advisor and editor	Editor of the Montenegro Economic Trends. Advisor to the Montenegrin Government for Euro introduction. Project co- financed by OSI, European Agency for reconstruction, and USAID. Long term assignment.
2004- 2005	Paris- Belgrade	International Federation for Human Rights	Senior Expert	Responsible of the Report on the Health system in Serbia, presented at the UN commission (ESCR).
2005-06	Belgrade	Belgrade University, CEVES FREN – Economic Faculty-USAID	Researcher and senior expert	Responsible for the household budget analysis. Advice provided on the Quarterly Monitor of Serbian Economy. Short term assignment.

November 2007	Damascus	EU project (ISFM)	Expert	<i>Informal economy measurement, labour market trends in Syria</i>
October 07 - April 08	Belgrade	EU project	Expert	<i>Pension reform strategy in Serbia</i>
August 07 - April 08	Paris	CASE --EU project DG ECFIN	Expert	<i>Report on "The economic aspects of energy sector in CIS countries"</i>

ACADEMIC RESPONSIBILITIES:

- Senior Research Fellow at [CES](#), at the University of Paris I and CNRS.
- Responsible for international relations at the Economic and Business Faculty of Paris XII
- Member of the Group of Political and Moral Sociology at [E.H.E.S.S.](#) (Ecole des Hautes Etudes en Sciences Sociales).
- Member of the organisation committee and founder of the Master degree in development and international project management at Paris 12 University and [Hanoi State University](#) (PUF). This Master is specialized in EU technical assistance project (since September 2003).
- Responsible at Paris 12 for the [Global Issues Series](#), World Bank seminar (2005-2008).
- Regular teaching within the Erasmus programme in different universities: Siena, Halle, Ljubljana, Ghent, Warsaw, Zaragoza, Torino, ...

RECENT PUBLICATIONS:

Book

- NAJMAN B. [2008], "Migrations and Labour market: facilitate the mobility" in *Otto Neumaier/Gottfried Schweiger/Clemens Sedmak (eds.): Perspectives on Work*, Wien-Münster: Lit-Verlag, May
- NAJMAN B., POMFRET R., RABALLAND G. (Eds) [2007]. [Politics and Economics of oil in the Caspian Basin](#), London: Routledge.
- NAJMAN B., POMFRET R., RABALLAND G., SOURDIN P. [2007], "[How are oil revenues redistributed in an oil economy? The case of Kazakhstan](#)", in *Politics and Economics of oil in the Caspian Basin*, London: Routledge, 111-132.

Papers in scientific journal

- DIMITRIJEVIC J. & NAJMAN B. [2008], "[Inside the credit boom: Competition, Segmentation and Information the evidence from Serbian credit market](#)", *Comparative Economic Studies*, N°50, 253-273
- NAJMAN B. et al. (Eds) [2005], "European Union Enlargement", *Economie et Prévision*, 163 (2), Paris. <http://ses.ens-lsh.fr/index.php?arc=d3b>
- KALUGINA E. & NAJMAN B. [2004], "Labour and Poverty in Russia: Monetary Evaluation and Self rated Perceptions", (in French), *Economie et Statistique*, 367 (February), 83-100
- NAJMAN B. & PAILHÉ A. [2001], «External Labour Mobility in Russia, 1994-98: an Approach in terms of Activities», (in French) *Revue Economique*, 52 (4), 861-884.
- KOUMAKHOV R. & NAJMAN B. [2001], «Labour Hoarding in Russia: an explanation in terms of competencies », (in French) *Revue Economique*, 52 (4), 915-941

KALUGINA E. & NAJMAN B. [2003], "[Labour and Poverty in Russia: Self rated Perceptions and Monetary Evaluation](#)" (in Russian), *Ekonomitsbeskii Journal*, Tom 7, N° 1, Moscow

Other journals

MAHIEU S. & NAJMAN B. [2008], "Kosovo Independence and Presidential election toward Serbian European integration" [La revue Nouvelle](#), N° 3, May, Brussels

NAJMAN B. [2006], in *Where Does Ukraine Go?*, «Reforms: Locking, Continuity et Breaks», [La Revue Nouvelle](#), N° 10, October, Brussels

NAJMAN B. et al. [2006], "Serbia's Economy: the stylised facts 2000-2005", University of Belgrade, FREN. <http://www.fren.org.yu/en/makro2005.htm>

MAHIEU S. & NAJMAN B. [2006], "Milosevic Legacy" («Ce qui survit à Milosevic en Serbie»), [La revue Nouvelle](#), N° 3, May, Brussels

NAJMAN B. [2001], "Informal economy in Montenegro: who is working "widely" over there?" *Montenegro Economic Trends*, publication CEPS – ISSP, n° 5.

NAJMAN B. & NAJMAN V. [1998], "Bosnia - Herzegovina Economy: from Destruction to Reconstruction?", *Convergences*, n° 24, September – October, Die.

NAJMAN B., JIRNY A., ROGOZINSKY A., GORSKY U. [1997], «Three scenarios for the Ukrainian economy» (in Ukrainian), National Bank of Ukraine Revue, Kiev, May.

WORKING PAPERS:

MARIE GACHASSIN, BORIS NAJMAN, GAËL RABALLAND « Roads Impact on Poverty Reduction A Cameroon Case Study" mimeo University Paris I, Paris, September

BAZILLIER R. & NAJMAN B. [2009], "Labour, Financial crises and Social protection: Is labour paying the price of the crisis?" mimeo University Paris I, Paris, May

NAJMAN B. & PRELIPCEANU R. [2007], "Labour Migration and institutions: the case of Romania" mimeo, Paris I University

NAJMAN B, POMFRET R. RABALLAND G. SOURDINE P. [2006], "[How are oil revenues redistributed in an oil economy? The case of Kazakhstan](#)", *Working paper at Adelaide University*. (Presented at the American Economic Association 2006 in Boston).

DUCHENE G. JIMBOREAN R., NAJMAN B. [2005a], "[Trade off Between Cash and Deposits in Transition Economies: What are the Leading Mechanisms?](#)" mimeo, Paris.

DUCHENE G. JIMBOREAN R., NAJMAN B. [2005b], "Structure of Monetary Assets in Transition Economies: Financial Innovation and Structural Transformation", mimeo, Paris

DUCHENE G., NAJMAN B & RAHMOUN T [2005], «Les déterminants de la compétitivité des firmes dans les pays du Maghreb», mimeo Paris

NAJMAN B. [2005], "Voice, exit and loyalty on the Russian labour Market", mimeo, Paris.

GIGNOUX J. AND NAJMAN B. [2002], "Family labour supply and informal economy", mimeo, Paris

KOUMAKHOV R. and NAJMAN B. [2001], «[Labour Hoarding in Russia: Where Does it Come from?](#)», (revised version), *William Davidson Institute working paper*, Michigan University , October.

NAJMAN B. [2000], "An attempt to measure informal GDP in transition economies: an indirect macroeconomic methodology", *Working document of Delta*, n° 2000-19, Paris, November.

GROS D., NAJMAN B (et al.) [2000]: "[Note on the Economy of Montenegro](#)", *CEPS Working Document*, n° 142, Brussels, March.

KOUMAKHOV R. and NAJMAN B. [1999], «Labour Hoarding in Russia: Where Does it Come from?», *Working document of Delta*, n° 99-23, Paris, December.

DE MÉNIL G., NAJMAN B., JIRNY A., ROGOZINSKY A. [1998], "A Model of Inflation, GDP, and Budgetary Revenues for Ukraine", *CASE working paper*, n° 126, Warsaw, May.

REPORTS:

NAJMAN B. et al. [2008] (forthcoming), "Pension reform strategy in Serbia", *European Agency for reconstruction*.

NAJMAN B. et al. [2008], "[The Economic Aspects of the Energy Sector in CIS Countries](#)" CASE scientific report for the DG ECFIN.

NAJMAN B. [2006] « Flexibilité du travail et concurrence sur le marché des biens et des services : impact sur les conditions de travail et le développement du secteur informel en Algérie, au Maroc et en Tunisie ». FEMISE scientific report.

NAJMAN B. [2002], "Labour market and standard of living in Montenegro", UNDP report.

DE MÉNIL G., NAJMAN B., JIRNY A., ROGOZINSKY A. [1996-1997], "Memorandum on Inflation, Nominal GDP and Budget revenues forecasting", *Reports of monthly forecasting*, TACIS and Soros International Economic Advisory Group, from July to June (11 reports), Kiev.

NAJMAN B. and NOVOSELETSKA O. [2001], "On the Origins and Nature of Unofficial Economic Activities in Ukraine: Implications for policy-making", *TACIS scientific report*, UEPLAC.

NAJMAN B. [1997], "Informal Economy in Ukraine", French Centre for the Foreign Trade (CFCE), Paris, October, pp. 51.

DE MÉNIL G., NAJMAN B., JIRNY A., ROGOZINSKY A. [1996], "A Model of Inflation, GDP, and Budgetary Revenues for Ukraine" *TACIS scientific report*, Soros International Economic Advisory Group, Kiev.

RECENT RESEARCH INTERVENTION:

- August 2000, paper presented at the world congress of the "Econometric Society" in Seattle, « Labour Hoarding in Russia: Where does it come from? ».
- November 2000, presentation at LICOS, University of Leuven (Belgium): Personal Researches on Labour Mobility and Informal Economy in Transition Economies.
- November 2000, Organiser of a round table on Euro at ENS. Issue: "Is Euro a viable currency?" with Robert Boyer (CEPREMAP), Daniel Gros (CEPS), Jorge Braga de Macedo (OECD), David Naudé (Deutsche Bank).
- December 2000, presentation at Delta (*Journée Jourdan*) "a preliminary dual labour market model with multi-activity".
- January 2001, presentation in Kiev (Ukrainian-European Policy and Legal Advice Centre) of the survey results on informal economy (sample 4521 individuals) carry out between October and December 2000.
- February 2001, presentation of a paper written with Marion Avrillier about Turbo-Folk in Serbia at GSPM (EHSS) seminar.

- March 2001, presentation of personal researches on Labour Mobility and Informal Economy in Transition Economies " "Political Economy" Doctoral School at University Paris I.
- June 2001, Paper presented at the *International Conference on Transition Economies* in Portoroz (Slovenia).
- December 2001, Speech at the UNDP round table in Belgrade on poverty.
- March 2002, Paper "Labour and Poverty in Russia" at TEAM seminar University of Paris I.
- May 2002, Paper "Labour market and standard of living in Montenegro" presented at UNDP workshop in Budva (Montenegro).
- June 2002, paper "family labour supply and informal economy" at the 19th. JMA, conference in Rennes.
- June 2002, paper "family labour supply and informal economy" at Paris XII conference on informal economy.
- October 2002, Paper on "Labour and Poverty in Russia" at ROSES seminar University of Paris I.
- February 2003, Paper on "Labour Hoarding in Russia" presented at University Paris 12 (Gratic).
- March 6, 2033, Paper on "Labour and Poverty in Russia" presented at University of Paris I (Development and Transition seminar).
- June 2003, responsible for the international conference "Enlargement Economics", at University Paris I.
- September 2003, Paper on "Labour and Poverty in Russia" presented at the AFSE (French association of economic sciences).
- September 2004, "Informal economy and institutions", 14^{ème} Journées du SESAME, Pau 23-25 septembre.
- October 2004, "Informal economy and institutions", Conférences d'économie régionales en langue française, ULB, Bruxelles.
- January 2005, paper "Voice, exit and loyalty on the Russian labour market", presented at the University Paris XII.
- May 2005, paper "[Trade off Between Cash and Deposits in Transition Economies: What are the Leading Mechanisms?](#)" presented at [ROSES](#) seminar (University Paris 1).
- May 2005, [AFSE](#)'s conference on development and transition economics, paper "[Trade off Between Cash and Deposits in Transition Economies: What are the Leading Mechanisms?](#)", Clermont Ferrand
- September 2005, paper "[Trade off Between Cash and Deposits in Transition Economies: What are the Leading Mechanisms?](#)" International [conference on finance](#) in Copenhagen.
- September 2005, paper "[Trade off Between Cash and Deposits in Transition Economies: What are the Leading Mechanisms?](#)" Presented at [AFSE](#) annual congress.
- January 2006, Paper [How are oil revenues redistributed in an oil economy? The case of Kazakhstan](#) presented at the *AEA conference* in Boston.
- May 2006, chair of a session the World Bank—IZA conference in Berlin.
- May 2006, speech at the Economic Faculty in Belgrade on "European Integration of Serbia".
- June 2006, speech at the [CERI](#) on "European Integration of Serbia" in Paris.
- September 2006, paper "[Structure of Monetary Assets in Transition Economies: Financial Innovation and Structural Transformation](#)" presented at [AFSE](#) annual congress.
- September 2006, paper "[Inside the credit boom: Competition, Segmentation and Information the evidence from Serbian credit market](#)", presented at the conference on "Risk, Regulation and Competition: Banking in Transition Economies" in Gent.
- October 2006, paper "[Inside the credit boom: Competition, Segmentation and Information the evidence from Serbian credit market](#)", presented at the EACES conference in Brighton.
- October 2006, paper ""Voice, exit and loyalty on the Russian labour Market", presented at the conference on Social State at Paris I University.

- January 2007, seminar at John Hopkins University on “European Integration of Serbia: political and economic perspectives” in Bologna.
- May 2007, seminar in Warsaw University on informal economy.
- May 2007, contribution at the conference on “[Perspectives on Work](#)” in Salzburg.
- June 2007, “[Inside the credit boom: Competition, Segmentation and Information the evidence from Serbian credit market](#)” presented at the AISSEC in Parma.
- September 2007, “[Inside the credit boom: Competition, Segmentation and Information the evidence from Serbian credit market](#)” presented at [AFSE](#) annual congress.
- September 2007, paper “Labour Migration and institutions: the case of Romania” presented at the CERDI-Paris 1 PhD. workshop.
- December 2007, workshop on Serbian pension reform strategy (co-organised with the Ministry of labour and social protection) in Belgrade.
- May 2008, Paper "Labour migration and institutional quality in Romania", presented at the Department of Economics Cognetti de Martiis lunch time seminar in Torino.
- May 2008, Workshop on “[Teaching development economics](#)” at Birmingham University

CONFERENCE ORGANISATION:

- June 2003, conference on “Enlargement Economics” at Paris 1 University: http://roses.univ-paris1.fr/evenements/dossiers_conferences/Conference_elargissement_2003/Conference.htm
- June 2004, First conference on “Institutions and Policies for a new Europe”, Slovenia, in cooperation with IMAD: <http://www.gov.si/umar/conference/2004/index.html>
- December 2004, conference on “international aid” at Paris XII University: <http://www.univ-paris12.fr/www/labos/gratice/>
- October 2005, Second conference on “Institutions and Policies for a new Europe”, Italy, in cooperation with IMAD and Siena University : <http://www.gov.si/umar/conference/2005/program.php>
- October 2005, [Co- responsible for a conference on Economic Development in Bosnia](#). NGO initiative. Association Sarajevo / Confrontations Europe.
- May 2006, Conference on the effect of Oil boom in the Caspian region. University Paris I. http://roses.univ-paris1.fr/evenements/dossiers_conferences/conference%20oil%20boom/program.htm
- June 2008, Migrations and institutions, Bucharest, University Paris I and Institute for Economic Forecasting in Bucharest. <http://89.38.230.243/EuropeanMigrationConference.html>